

## A Warm Welcome To Our Newest Team Member: Erin Gross



Claudia  
McClain



Nick  
Pembroke



Laura  
Paradis



Erin  
Gross



Nathalie  
Stamey



Mary  
Fisher



Erin and her beautiful family

We are thrilled to have Erin as part of the McClain Insurance Team! Erin comes to us from the large insurance brokerage firm Kibble and Prentice and has over 7 years of industry experience, including one year with McClain Insurance in 2005.

Why don't you get to know Erin by guessing which description of Erin is **not** correct:

- Erin is related to somebody on the McClain Insurance team
- Was voted Prom Queen
- Rides a motorcycle
- Is vegetarian
- Grew up on a farm
- Holds a non-resident agent's license for Nevada

Did you guess right? Find the correct answer hidden in this newsletter, or on our Facebook Page.

## Life Made Easy... with McClain Insurance

Did you know that September is Life Insurance Awareness Month?

We find that of all types of personal insurance, a life insurance purchase is probably the most procrastinated. So - if you don't have life insurance, you are not alone!

Studies show that 75% of Americans believe that Life Insurance is the way to protect their family financially in case they die. And now, it's easier and more affordable than ever to buy Life Insurance. Rates have dropped dramatically. See examples on chart below:

20-Year Term	\$ 500,000 Face Amount		\$ 1,000,000 Face Amount	
	Male	Female	Male	Female
Age 35	\$ 265	\$ 230	\$ 455	\$ 385
Age 45	\$ 635	\$ 485	\$ 1,195	\$ 885
Age 55	\$ 1,545	\$ 1,115	\$ 2,935	\$ 2,085



Nobody likes to think about their death. But providing your close family with a financially stable future in case they lose you is a wonderful gift. Please call us at **425-379-9200** or visit [AutoHomeBoat.com/Life](http://AutoHomeBoat.com/Life) for more information.

## Make a Referral - Get A Reward!

Refer a friend to our agency, and receive a \$ 25 Costco Gas Card and an entry for the iPad Drawing on 9/30/2011!

### Many Thanks To:

Larry & Kim Larsen, Song Park, Trudi Trueit, Mike Weimer, Pat Ward, Don Thornberry, John Stupey, Beverly Condon, Joe Jackels, Subrata Chakraborty

McClain Insurance Services



McClain Insurance Services  
 10410 19th Ave SE  
 Everett, WA 98208  
 425.379.9200

# Safety Express

## Crossword Puzzle Fun with McClain Insurance

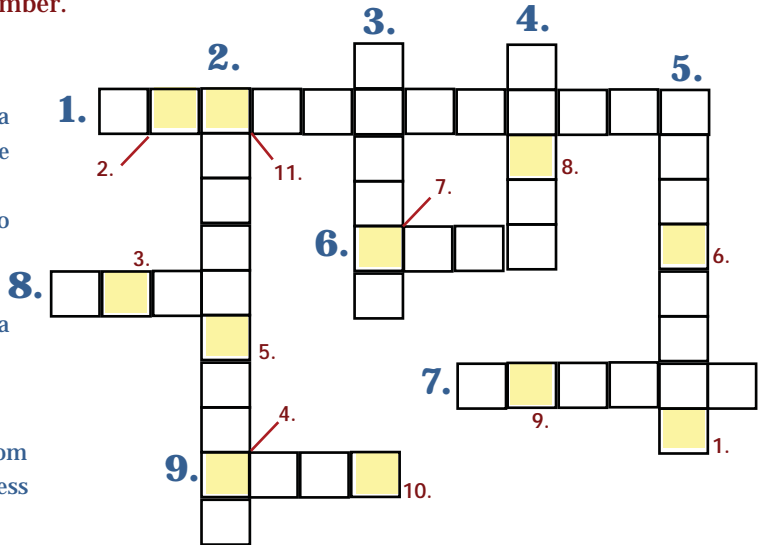
Complete the crossword puzzle, then transfer letters in the yellow squares into the answer key below, according to their corresponding red number.

### DOWN:

- 2. Young operator of a car (two words)
- 3. If you like us, please consider writing a review for us on this popular search engine (with the two 'o'). Thank you!
- 4. It's a bicycle with power boost... tricky to insure, but we found a way!
- 5. These folks are heading back to classrooms right now and deserve "Extra Credit" in the form of insurance discounts.

### ACROSS:

- 1. The McClain Insurance website is \_\_\_\_ .com
- 6. September is \_\_ Insurance Awareness Month
- 7. This is what you get if you make a Referral.
- 8. Have a chance to win one of those if you refer someone by September 30th, 2011.
- 9. Our newest team member who has many skills and talents - but who does NOT ride a motorcycle. :)



**YOU ARE A**                                                        **!**

**Call or e-mail us with the correct answer; the first 10 to respond will win a \$10 coffee card!**

Representing



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